



MILTON.CA NEWS

A PUBLICATION OF MILTON ECONOMIC DEVELOPMENT

FALL 2006

THE PLACE TO GROW WHY CHOOSE MILTON AVAILABLE LAND / BUILDINGS SECTOR PROFILES

IN THIS ISSUE

Why Businesses
Are Choosing
Milton

The Numbers Tell
the Story

Milton Welcomes
SYSCO Canada

Chudleigh's
Grows in Milton

WE CAN HELP

If you would like us to help you with relocating your business, or to find out more about Milton's advantages, please contact Andrew Siltala, Manager, Economic Development at 905.878.7252, ext. 2103 or e-mail: economicdevelopment@milton.ca

HOW TO SUBSCRIBE

If you are not a subscriber to MILTON.CA NEWS and want to be, please e-mail us at: economicdevelopment@milton.ca

Proximity, Exposure, Quality of Life . . .

Why Businesses Are Choosing Milton

One of Canada's leading collision repair and automobile painting businesses has recently chosen Milton as its new home. Maaco Systems Canada, the head office for the Canadian franchisor, has moved its operations from Mississauga into a 12,000 square foot facility located in the prestigious James Snow Business Park.

Maaco Systems Canada moved into one of two buildings developed by ORE Development Corporation (ORE) which front onto Highway 401. With the facilities' prime location and excellent highway visibility, ORE has already leased 50 percent of the two buildings, which total 94,000 and 141,000 square feet respectively.

"There are so many reasons we chose Milton for our head office. It was a decision first based on geography. We've got incredible exposure right on Highway 401. We've got proximity to the city (Toronto) but my staff and I are saving on commuting time. Then there's Milton itself. It's an easier place to get around. It is a community that has achieved its own identity in the middle of six million people. It has character and the historic downtown has better restaurants than cities two and three times its size. I really believe that Milton's easier traffic, its highway exposure and its quality of life are going to make this marketplace boom. That's why we moved our business here and why I'm building my new home here too."

-- Gary Dohring, President, Maaco Systems Canada, Inc.



Maaco Systems Canada head office

New tenants in these two facilities include:

- Maaco Systems Canada
- Ontario New England Express
- Elton Manufacturing
- Metro Canada Logistics
- Permatex Canada

ORE has also announced plans to develop two additional facilities with construction anticipated to begin in early 2007. ORE has identified a need in Milton for units with both an office and warehousing or light manufacturing component in the range of 12,000 square feet and up. Smaller and expanding businesses require flexibility combined with well-designed premises. As a result, developments such as the ORE facilities will help attract new business to Milton, but also provide an option for local companies who are currently experiencing growth.

“Milton is prosperous and growing. It is close to our employment base, our suppliers and our customers. It’s right on the major transportation routes. We were able to find the size and type of facility we needed in a modern operation, that allowed us to consolidate our 25,000 sq. ft. warehouse and office.”

-- Darren Farrugia, General Manager, Permatex Canada Inc.

The Numbers Tell the Story



AMB Property's building one of three planned

2006 will mark a record breaking year for the Town of Milton with respect to industrial and commercial development. In fact, within the first eight months of the year, the Town has already surpassed the previous 12-month record. So far this year Milton has issued building permits for 1,670,000 square feet of ICI investment including new and additional space, as well as alterations to existing facilities, surpassing the record-breaking mark of 1.4 million square feet set in 2004. So far construction is valued at \$70 million.

Industrial

Some of the significant industrial projects for the year to date include:

- The development of a 307,876 square-foot warehouse fronting Highway 401 by Verus Partners in the Milton Crossings Business Park.
- The development of two multi-tenant industrial facilities, 141,365 and 94,333 square feet respectively, by ORE Development Corporation in the James Snow Business Park.
- The development of a 281,331 square-foot warehouse by AMB Property Corporation in the Milton 401 Business Park.
- The development of a new 82,250 square-foot food processing plant at 8521 Escarpment Way to accommodate Chudleigh's new production facility.



Kintetsu World Express already expanding their facility

Expansions

A number of local businesses are experiencing great success and have applied for significant expansions to their existing operations in the past year. These local businesses include Modatek Systems, MTB Truck & Bus Collision, Hendrik Tool & Die Inc, and Kintetsu World Express (Canada) Inc.

Retail

Two major retail projects are currently under construction in Milton. Rio Can is developing a 30 acre parcel on the south side of Highway 401, just east of Thompson Road. The development includes five separate buildings to accommodate several

restaurants, a fitness centre and a beer store. This development is located in between two projects already completed, Home Depot and Galaxy Theatres.

Bentall Retail also has a significant construction project underway adjacent to a new residential subdivision. Kennedy Circle is a five building neighborhood retail project located at the southeast corner of Thompson Road and Louis St. Laurent Avenue. The development will include an A & P food store, a Shoppers Drug Mart and various retail and consumer services establishments.

Office

A three-building office development is underway on Bronte Street just north of Derry Road. The first building in the Bronte Street Professional Centre has been completed and is now home to the Milton Community Resource Centre, Ontario Early Years and other social service agencies. The second and third buildings in the Bronte Street Professional Centre will consist mainly of medical, business and professional services.



Bronte Street Professional Centre Building one of three planned

Current Development

Milton Welcomes SYSCO Canada



SYSCO Canada facility under construction

The Town of Milton would like to welcome SYSCO Canada, one of North America's leading suppliers to the growing "meals prepared away from home" market. The company has sales of \$30 billion and operates from more than 160 locations throughout the United States and Canada. Its more than 46,000 employees supply the ingredients needed to prepare meals, as well as ancillary preparation and serving items to more than 400,000 North American customers in the restaurant and food service industry.

SYSCO (an acronym for Systems and Services Company) has decided to make Milton the new home of one its facilities as it continues to grow its business. SYSCO Canada has leased 50 percent of a new facility currently being developed by AMB Property Corporation in Milton's 401 Business Park. The 281,331 square-foot building is located just east of Regional Road 25 and one kilometer north of Highway 401 and is the second of three major industrial facilities planned for the business park. Construction is currently underway for 2007 occupancy.

SYSCO Canada will join the several other major food industry suppliers in Milton, such as Gordon Food Service, Fresh Taste Produce, Dare Foods, Fresh Start Foods and Sobey's.

Economic Growth

Chudleigh's Grows in Milton



At the recent ground-breaking ceremony: (left to right) Marco Mancini, President, Urbacon Construction; Carol Chudleigh, co-founder, Chudleigh's Apple Farm; Dean Chudleigh, President, Chudleigh's Retail Bakery; Gordon Krantz, Mayor, Town of Milton; Tom Chudleigh, co-founder, Chudleigh's Apple Farm.

Chudleigh's Apples have been synonymous with Milton since their pick-your-own farm opened in 1957. While the farm still flourishes, so does the 'other side' of the business with over 150 full time staff and with 70 percent of Chudleigh's Retail Bakery's finished products being exported.

Chudleigh's will be moving its growing Retail Bakery business from its current 48,000 square-foot Milton facility to its new 80,000 square-foot production plant being constructed in the Escarpment Business Community. The new facility is just west of Regional Road 25, north of Highway 401, and just minutes from the home farm.

In recent years, Chudleigh's has become famous for its patented Apple Blossoms individual portioned pastries, which, along with its pies, crisps, and the new Wild Apples and Appleberry Cups, are now marketed in the U.S., Asia, the U.K. and Mexico.